

NAVIGANT CONSULTING, INC. AND SUBSIDIARIES  
SUPPLEMENTAL INFORMATION\*  
(UNAUDITED)

	TOTAL COMPANY(1)										
	2014			2014	2013				2013	2013	2012
All numbers in \$000s except per share data, DSO and percentages	Q3	Q2	Q1	YTD September	Q4	Q3	Q2	Q1	YTD September	Full Year	Full Year
Revenues Before Reimbursements (RBR)	\$ 205,534	\$ 186,504	\$ 175,056	\$ 567,094	\$ 177,789	\$ 186,444	\$ 187,066	\$ 183,134	\$ 556,644	\$ 734,433	\$ 722,190
Y/Y Growth rate	10%	0%	-4%	2%	N/A	N/A	N/A	N/A	N/A	2%	N/A
Q/Q Growth rate	10%	7%	-2%	N/A	-5%	0%	2%	N/A	N/A	N/A	N/A
Reimbursements	24,605	21,593	22,692	68,890	27,035	25,163	22,589	26,365	74,117	\$ 101,152	96,007
Total Revenues	230,139	208,097	197,748	635,984	204,824	211,607	209,655	209,499	630,761	835,585	818,197
<b>Geographic Revenues as % of Total</b>											
U.S. Operations	93%	92%	90%	92%	93%	94%	93%	91%	93%	93%	92%
Non U.S. Operations	7%	8%	10%	8%	7%	6%	7%	9%	7%	7%	8%
Cost of Services Before Reimbursable Expenses	135,859	126,792	120,128	382,779	120,390	122,165	122,360	123,052	367,577	\$ 487,967	476,345
% of RBR	66%	68%	69%	67%	68%	66%	65%	67%	66%	66%	66%
General and Administrative Expenses	34,067	34,237	33,102	101,406	28,043	33,914	32,556	32,566	99,036	\$ 127,079	141,194
% of RBR	17%	18%	19%	18%	16%	18%	17%	18%	18%	17%	20%
EBITDA (2)	36,442	(94,330)	22,986	(34,902)	32,755	32,515	32,150	29,231	93,896	\$ 126,651	103,006
% of RBR	18%	-51%	13%	-6%	18%	17%	17%	16%	17%	17%	14%
Adjusted EBITDA (2)	36,283	27,447	22,331	86,061	29,777	30,824	34,522	28,950	94,296	\$ 124,073	108,728
% of RBR	18%	15%	13%	15%	17%	17%	19%	16%	17%	17%	15%
Operating Income (Loss)	29,653	(100,916)	17,315	(53,948)	26,927	26,578	26,047	23,595	76,220	\$ 103,147	81,253
% of RBR	14%	-54%	10%	-10%	15%	14%	14%	13%	14%	14%	11%
Net Income (Loss)	16,261	(75,859)	10,879	(48,719)	14,219	10,226	13,950	13,798	37,974	\$ 52,193	46,169
Net Income (Loss) from Continuing Operations	16,261	(75,859)	10,370	(49,228)	14,219	13,529	14,249	13,115	40,893	\$ 55,112	44,232
% of RBR	8%	-41%	6%	-9%	8%	7%	8%	7%	7%	8%	6%
Y/Y Growth rate	20%	-632%	-21%	-220%	N/A	N/A	N/A	N/A	N/A	25%	N/A
Q/Q Growth rate	-121%	-832%	-27%	N/A	5%	-5%	9%	N/A	N/A	N/A	N/A
Income (Loss) from Discontinued Operations, net of tax	-	-	509	509	-	(3,303)	(299)	683	(2,919)	\$ (2,919)	1,937
Net Income (Loss) Per Diluted Share (EPS)	0.33	(1.55)	0.22	(1.00)	0.28	0.20	0.27	0.27	0.74	1.02	0.90
Net Income (Loss) from Continuing Operations Per Diluted Share (EPS)	0.33	(1.55)	0.21	(1.01)	0.28	0.27	0.28	0.26	0.80	1.08	0.86
Income (Loss) from Discontinued Operations, net of tax Per Diluted Share	0.00	0.00	0.01	0.01	0.00	(0.07)	(0.01)	0.01	(0.06)	(0.06)	0.04
Adjusted Earnings Per Diluted Share (2)	0.32	0.22	0.20	0.74	0.25	0.25	0.31	0.26	0.82	1.06	0.93
Shares used in computing per diluted share data (3)	49,827	48,971	50,477	48,856	50,603	50,762	51,022	51,360	51,048	50,951	51,572
Shares used in computing adjusted per diluted share data (4)	49,827	50,078	50,477	50,112	50,603	50,762	51,022	51,360	51,048	50,951	51,572
<b>Balance Sheet (1)</b>											
Cash and cash equivalents	4,252	9,852	2,738	4,252	1,968	3,519	2,588	2,939	3,519	1,968	1,052
Accounts receivable, net	212,707	205,527	186,519	212,707	167,066	207,120	204,109	205,827	207,120	167,066	198,709
Days sales outstanding (DSO)	77	82	78	77	65	81	79	77	81	65	72
Bank debt	158,017	188,825	120,835	158,017	56,673	110,006	128,064	164,656	110,006	56,673	134,183
Free Cash Flow (1)(2)	24,043	17,191	18,467	59,701	15,154	17,257	24,480	21,898	63,635	78,789	57,280
Share-based compensation expense related to client service personnel	1,215	1,183	1,442	3,840	1,493	1,532	1,547	1,282	4,361	5,854	5,646

SEGMENT INFORMATION (1)											
All numbers in \$000s except percentages	2014			2014	2013				2013	2013	2012
	Q3	Q2	Q1	YTD September	Q4	Q3	Q2	Q1	YTD September	Full Year	Full Year
<b>Business Segment RBR</b>											
Disputes, Investigations & Economics	\$ 79,862	\$ 76,294	\$ 76,032	\$ 232,188	\$ 72,852	\$ 75,366	\$ 76,352	\$ 76,975	\$ 228,693	\$ 301,545	\$ 340,036
% of Total Company RBR	39%	41%	43%	41%	41%	40%	41%	42%	41%	41%	47%
Financial, Risk & Compliance	37,251	32,193	31,411	100,855	37,691	40,227	40,097	37,641	117,965	155,656	141,420
% of Total Company RBR	18%	17%	18%	18%	21%	22%	21%	21%	21%	21%	20%
Healthcare	62,964	54,446	44,735	162,145	44,298	48,088	46,814	43,583	138,485	182,783	151,065
% of Total Company RBR	31%	29%	26%	29%	25%	26%	25%	24%	25%	25%	21%
Energy	25,457	23,571	22,878	71,906	22,948	22,763	23,803	24,935	71,501	94,449	89,668
% of Total Company RBR	12%	13%	13%	13%	13%	12%	13%	14%	13%	13%	12%
<b>Total Company</b>	<b>\$ 205,534</b>	<b>\$ 186,504</b>	<b>\$ 175,056</b>	<b>\$ 567,094</b>	<b>\$ 177,789</b>	<b>\$ 186,444</b>	<b>\$ 187,066</b>	<b>\$ 183,134</b>	<b>\$ 556,644</b>	<b>\$ 734,433</b>	<b>\$ 722,189</b>
<b>Business Segment Revenues</b>											
Disputes, Investigations & Economics	\$ 85,518	\$ 82,444	\$ 82,084	\$ 250,046	\$ 78,700	\$ 81,144	\$ 82,828	\$ 83,458	\$ 247,430	\$ 326,130	\$ 364,426
% of Total Company Revenues	37%	40%	42%	39%	38%	38%	40%	40%	39%	39%	45%
Financial, Risk & Compliance	44,878	38,224	37,998	121,100	47,180	48,668	46,939	47,329	142,936	190,116	177,720
% of Total Company Revenues	20%	18%	19%	19%	23%	23%	22%	23%	23%	23%	22%
Healthcare	69,035	60,476	50,366	179,877	49,920	53,721	52,383	49,191	155,295	205,215	170,152
% of Total Company Revenues	30%	29%	25%	28%	24%	25%	25%	23%	25%	25%	21%
Energy	30,708	26,953	27,300	84,961	29,024	28,074	27,505	29,521	85,100	114,124	105,899
% of Total Company Revenues	13%	13%	14%	13%	14%	13%	13%	14%	13%	14%	13%
<b>Total Company</b>	<b>\$ 230,139</b>	<b>\$ 208,097</b>	<b>\$ 197,748</b>	<b>\$ 635,984</b>	<b>\$ 204,824</b>	<b>\$ 211,607</b>	<b>\$ 209,655</b>	<b>\$ 209,499</b>	<b>\$ 630,761</b>	<b>\$ 835,585</b>	<b>\$ 818,196</b>
<b>Segment Operating Profit</b>											
Disputes, Investigations & Economics	\$ 27,264	\$ 26,213	\$ 24,718	\$ 78,195	\$ 22,880	\$ 25,738	\$ 25,393	\$ 25,817	\$ 76,948	\$ 99,828	\$ 123,288
% of Segment RBR	34%	34%	33%	34%	31%	34%	33%	34%	34%	33%	36%
Financial, Risk & Compliance	17,246	13,541	13,468	44,255	14,590	16,959	16,791	14,147	47,897	62,487	55,925
% of Segment RBR	46%	42%	43%	44%	39%	42%	42%	38%	41%	40%	40%
Healthcare	18,726	15,475	14,029	48,230	15,815	17,967	18,110	15,804	51,881	67,696	50,960
% of Segment RBR	30%	28%	31%	30%	36%	37%	39%	36%	37%	37%	34%
Energy	8,766	7,009	6,487	22,262	7,441	6,968	8,075	8,796	23,839	31,280	31,721
% of Segment RBR	34%	30%	28%	31%	32%	31%	34%	35%	33%	33%	35%
<b>Total Company</b>	<b>\$ 72,002</b>	<b>\$ 62,238</b>	<b>\$ 58,702</b>	<b>\$ 192,942</b>	<b>\$ 60,726</b>	<b>\$ 67,632</b>	<b>\$ 68,369</b>	<b>\$ 64,564</b>	<b>\$ 200,565</b>	<b>\$ 261,291</b>	<b>\$ 261,894</b>
<b>% of Total Company RBR</b>	<b>35%</b>	<b>33%</b>	<b>34%</b>	<b>34%</b>	<b>34%</b>	<b>36%</b>	<b>37%</b>	<b>35%</b>	<b>36%</b>	<b>36%</b>	<b>36%</b>
OTHER INFORMATION											
<b>Discontinued Operations (1)</b>											
RBR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 140	\$ 2,641	\$ 4,123	\$ 6,904	\$ 6,904	\$ 21,193
Segment Operating Profit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 328	\$ (351)	\$ 848	\$ 825	\$ 825	\$ 2,637
<b>Technology, Data &amp; Process RBR (5)</b>	<b>\$ 42,337</b>	<b>\$ 32,495</b>	<b>\$ 23,493</b>	<b>\$ 98,325</b>	<b>\$ 22,105</b>	<b>\$ 22,358</b>	<b>\$ 21,411</b>	<b>\$ 20,524</b>	<b>\$ 64,293</b>	<b>\$ 86,398</b>	<b>\$ 85,203</b>
<b>% of Total Company RBR</b>	<b>21%</b>	<b>17%</b>	<b>13%</b>	<b>17%</b>	<b>12%</b>	<b>12%</b>	<b>11%</b>	<b>11%</b>	<b>12%</b>	<b>12%</b>	<b>12%</b>

METRIC INFORMATION (1)											
	2014			2014	2013				2013	2013	2012
	Q3	Q2	Q1	YTD September	Q4	Q3	Q2	Q1	YTD September	Full Year	Full Year
<b>Average Client Service Full-Time Equivalent (FTE) Headcount (5)(6)</b>											
<b>Disputes, Investigations &amp; Economics</b>											
Consulting	516	523	526	521	540	539	543	570	550	548	611
Technology, Data & Process	202	192	197	197	196	192	190	192	191	192	181
<b>Total Client Service FTE</b>	<b>718</b>	<b>715</b>	<b>723</b>	<b>718</b>	<b>736</b>	<b>731</b>	<b>733</b>	<b>762</b>	<b>741</b>	<b>740</b>	<b>792</b>
<b>Financial, Risk &amp; Compliance</b>											
Consulting	282	265	249	265	242	227	218	216	220	226	212
<b>Total Client Service FTE</b>	<b>282</b>	<b>265</b>	<b>249</b>	<b>265</b>	<b>242</b>	<b>227</b>	<b>218</b>	<b>216</b>	<b>220</b>	<b>226</b>	<b>212</b>
<b>Healthcare</b>											
Consulting	438	450	443	444	443	445	432	420	432	435	376
Technology, Data & Process	915	598	293	602	266	238	178	168	195	212	155
<b>Total Client Service FTE</b>	<b>1,353</b>	<b>1,048</b>	<b>736</b>	<b>1,046</b>	<b>709</b>	<b>683</b>	<b>610</b>	<b>588</b>	<b>627</b>	<b>647</b>	<b>531</b>
<b>Energy</b>											
Consulting	331	326	323	327	309	311	313	322	315	314	307
Technology, Data & Process	51	53	53	53	50	47	45	46	46	47	25
<b>Total Client Service FTE</b>	<b>382</b>	<b>379</b>	<b>376</b>	<b>380</b>	<b>359</b>	<b>358</b>	<b>358</b>	<b>368</b>	<b>361</b>	<b>361</b>	<b>332</b>
<b>Total Company</b>											
Consulting	1,567	1,564	1,541	1,557	1,534	1,522	1,506	1,528	1,517	1,523	1,506
Technology, Data & Process	1,168	843	543	852	512	477	413	406	432	451	361
<b>Total Client Service FTE</b>	<b>2,735</b>	<b>2,407</b>	<b>2,084</b>	<b>2,409</b>	<b>2,046</b>	<b>1,999</b>	<b>1,919</b>	<b>1,934</b>	<b>1,949</b>	<b>1,974</b>	<b>1,867</b>
<b>Average Bill Rate (5)(7)</b>											
Disputes, Investigations & Economics	370	365	361	365	357	353	349	345	349	351	343
Financial, Risk & Compliance	276	283	273	277	268	268	279	274	274	271	292
Healthcare	260	256	255	256	261	265	256	250	257	257	247
Energy	191	190	187	189	189	189	193	191	191	190	190
<b>Total Company</b>	<b>283</b>	<b>282</b>	<b>280</b>	<b>281</b>	<b>278</b>	<b>278</b>	<b>278</b>	<b>275</b>	<b>277</b>	<b>277</b>	<b>280</b>
<b>Average Utilization (based on 1,850 hrs) (5)(8)</b>											
Disputes, Investigations & Economics	72%	70%	75%	72%	68%	68%	73%	75%	72%	71%	74%
Financial, Risk & Compliance	78%	80%	84%	81%	80%	83%	84%	79%	82%	82%	71%
Healthcare	74%	74%	78%	75%	72%	75%	77%	81%	78%	76%	79%
Energy	76%	74%	73%	74%	74%	74%	76%	78%	76%	75%	77%
<b>Total Company</b>	<b>74%</b>	<b>74%</b>	<b>77%</b>	<b>75%</b>	<b>72%</b>	<b>73%</b>	<b>76%</b>	<b>78%</b>	<b>76%</b>	<b>75%</b>	<b>75%</b>
<b>Period End FTE Employees (5)(6)</b>											
Consulting	1,592	1,566	1,545	1,592	1,516	1,534	1,493	1,495	1,534	1,516	1,560
Technology, Data & Process	1,199	1,113	555	1,199	524	489	471	399	489	524	400
Non-billable	604	599	547	604	534	529	538	533	529	534	546
<b>Total Company</b>	<b>3,395</b>	<b>3,278</b>	<b>2,647</b>	<b>3,395</b>	<b>2,574</b>	<b>2,552</b>	<b>2,502</b>	<b>2,427</b>	<b>2,552</b>	<b>2,574</b>	<b>2,506</b>

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<b>EBITDA AND ADJUSTED EBITDA (1)(2)</b>											
	2014			2014	2013				2013	2013	2012
	Q3	Q2	Q1	YTD September	Q4	Q3	Q2	Q1	YTD September	Full Year	Full Year
<b>All numbers in \$000s except ratios</b>											
Operating Income (Loss)	\$ 29,653	\$ (100,916)	\$ 17,315	\$ (53,948)	\$ 26,927	\$ 26,578	\$ 26,047	\$ 23,595	\$ 76,220	\$ 103,147	\$ 81,253
Depreciation expense	5,116	4,953	4,309	14,378	4,228	4,122	4,100	3,730	11,952	16,180	14,986
Accelerated depreciation - office consolidation	-	-	-	-	-	-	290	208	498	498	-
Amortization expense	1,673	1,633	1,362	4,668	1,600	1,815	1,713	1,698	5,226	6,826	6,768
<b>EBITDA</b>	<b>36,442</b>	<b>(94,330)</b>	<b>22,986</b>	<b>(34,902)</b>	<b>32,755</b>	<b>32,515</b>	<b>32,150</b>	<b>29,231</b>	<b>93,896</b>	<b>126,651</b>	<b>103,007</b>
<b>Add:</b>											
Severance expense	675	1,972	505	3,152	421	459	2,372	1,434	4,265	4,686	4,077
<b>Other operating costs (benefit):</b>											
Contingent acquisition liability adjustments, net	(834)	(2,444)	(1,160)	(4,438)	(3,399)	(2,000)	-	-	(2,000)	(5,399)	1,065
Office consolidation	-	-	-	-	-	(150)	-	-	(150)	(150)	580
Gain on disposition of assets	-	-	-	-	-	-	-	(1,715)	(1,715)	(1,715)	-
Goodwill impairment	-	122,045	-	122,045	-	-	-	-	-	-	-
Other impairment	-	204	-	204	-	-	-	-	-	-	-
<b>Adjusted EBITDA</b>	<b>36,283</b>	<b>27,447</b>	<b>22,331</b>	<b>86,061</b>	<b>29,777</b>	<b>30,824</b>	<b>34,522</b>	<b>28,950</b>	<b>94,296</b>	<b>124,073</b>	<b>108,729</b>
General and administrative expenses	34,067	34,237	33,102	101,406	28,043	33,914	32,556	32,566	99,036	127,079	141,194
Long term compensation expense related to client service personnel (including share-based compensation)	2,327	2,526	3,774	8,627	3,327	3,353	3,663	4,482	11,498	14,825	16,048
Severance expense added above	(675)	(1,972)	(505)	(3,152)	(421)	(459)	(2,372)	(1,434)	(4,265)	(4,686)	(4,077)
<b>Total Segment Operating Profit</b>	<b>\$ 72,002</b>	<b>\$ 62,238</b>	<b>\$ 58,702</b>	<b>\$ 192,942</b>	<b>\$ 60,726</b>	<b>\$ 67,632</b>	<b>\$ 68,369</b>	<b>\$ 64,564</b>	<b>\$ 200,565</b>	<b>\$ 261,291</b>	<b>\$ 261,894</b>
<b>FREE CASH FLOW (2)</b>											
Net cash provided by (used in) operating activities	\$ 39,357	\$ 35,244	\$ (47,708)	\$ 26,893	\$ 69,131	\$ 35,073	\$ 47,485	\$ (31,920)	\$ 50,638	\$ 119,769	\$ 75,963
Changes in other assets and liabilities	(8,999)	(11,256)	73,654	53,399	(45,463)	(12,684)	(18,323)	59,753	28,746	(16,717)	21,134
Allowance for doubtful accounts receivable	(1,525)	(1,904)	(880)	(4,309)	2,024	(690)	(972)	(255)	(1,917)	107	(6,329)
Purchases of property and equipment	(4,123)	(4,450)	(6,492)	(15,065)	(5,510)	(2,952)	(2,075)	(3,680)	(8,707)	(14,217)	(20,052)
Payments of acquisition liabilities	(667)	(443)	-	(1,110)	(5,028)	(1,490)	(348)	-	(1,838)	(6,866)	(4,856)
Payments of contingent acquisition liabilities	-	-	(107)	(107)	-	-	(1,287)	(2,000)	(3,287)	(3,287)	(8,580)
<b>Free Cash Flow</b>	<b>\$ 24,043</b>	<b>\$ 17,191</b>	<b>\$ 18,467</b>	<b>\$ 59,701</b>	<b>\$ 15,154</b>	<b>\$ 17,257</b>	<b>\$ 24,480</b>	<b>\$ 21,898</b>	<b>\$ 63,635</b>	<b>\$ 78,789</b>	<b>\$ 57,280</b>
<b>LEVERAGE RATIO (2)</b>											
Adjusted EBITDA for prior twelve-month period	\$ 115,838	\$ 110,379	\$ 117,454	\$ 115,838	124,073	127,277	\$ 122,446	\$ 111,333	\$ 127,277	\$ 124,073	\$ 108,729
Bank debt	158,017	188,825	120,835	158,017	56,673	110,006	128,064	164,656	110,006	56,673	134,183
<b>Leverage ratio</b>	<b>1.36</b>	<b>1.71</b>	<b>1.03</b>	<b>1.36</b>	<b>0.46</b>	<b>0.86</b>	<b>1.05</b>	<b>1.48</b>	<b>0.86</b>	<b>0.46</b>	<b>1.23</b>

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**ADJUSTED NET INCOME AND ADJUSTED EARNINGS PER SHARE (1)(2)**

	2014			2014	2013				2013	2013	2012
	Q3	Q2	Q1	YTD September	Q4	Q3	Q2	Q1	YTD September	Full Year	Full Year
<b>All numbers in \$000s except ratios and per share data</b>											
<b>Shares used in computing adjusted per diluted share data (4)</b>	49,827	50,078	50,477	50,112	50,603	50,762	51,022	51,360	51,048	50,951	51,572
Severance expense	\$ 675	\$ 1,972	\$ 505	\$ 3,152	\$ 421	\$ 459	\$ 2,372	\$ 1,434	\$ 4,265	\$ 4,686	\$ 4,077
Income tax benefit (9)	(247)	(758)	(199)	(1,204)	(170)	(165)	(798)	(425)	(1,388)	(1,558)	(1,573)
Impact of severance expense, net of tax	\$ 428	\$ 1,214	\$ 306	\$ 1,948	\$ 251	\$ 294	\$ 1,574	\$ 1,009	\$ 2,877	\$ 3,128	\$ 2,504
Diluted earnings per share impact of severance expense	\$ 0.01	\$ 0.02	\$ 0.01	\$ 0.04	\$ -	\$ 0.01	\$ 0.03	\$ 0.02	\$ 0.06	\$ 0.06	\$ 0.05
<b>Other operating (benefit) costs - contingent acquisition liability adjustment</b>											
Income tax expense (benefit)(9)	337	985	468	1,790	1,371	807	-	-	807	2,178	(430)
Impact of other operating (benefit) costs - contingent acquisition liability adjustment, net of tax	\$ (497)	\$ (1,459)	\$ (692)	\$ (2,648)	\$ (2,028)	\$ (1,193)	\$ -	\$ -	\$ (1,193)	\$ (3,221)	\$ 635
Diluted earnings per share impact of other operating (benefit) costs - contingent acquisition liability adjustment	\$ (0.01)	\$ (0.03)	\$ (0.01)	\$ (0.05)	\$ (0.04)	\$ (0.02)	\$ -	\$ -	\$ (0.02)	\$ (0.06)	\$ 0.01
<b>Other operating (benefit) costs - office consolidation</b>											
Income tax expense (benefit)(9)	-	-	-	-	-	60	(117)	(84)	(141)	(141)	(234)
Impact of other operating (benefit) costs - office consolidation, net of tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (90)	\$ 173	\$ 124	\$ 207	\$ 207	\$ 346
Diluted earnings per share impact of other operating (benefit) costs - office consolidation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.01
<b>Other operating benefit - gain on disposition of assets</b>											
Income tax expense(9)	-	-	-	-	-	-	692	(1,715)	692	692	-
Impact of other operating benefit - gain on disposition of assets, net of tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,023)	\$ (1,023)	\$ (1,023)	\$ -
Diluted earnings per share impact of other operating benefit - gain on disposition of assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.02)	\$ (0.02)	\$ (0.02)	\$ -
<b>Other operating costs - goodwill impairment</b>											
Income tax benefit(9)	-	122,045	-	122,045	-	-	-	-	-	-	-
Impact of other operating costs - goodwill impairment, net of tax	\$ -	\$ 86,934	\$ -	\$ 86,934	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Diluted earnings per share impact of other operating costs - goodwill impairment	\$ -	\$ 1.74	\$ -	\$ 1.73	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Other operating costs - other impairment</b>											
Income tax benefit(9)	-	204	-	204	-	-	-	-	-	-	-
Impact of other operating costs - other impairment, net of tax	\$ -	\$ 122	\$ -	\$ 122	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Diluted earnings per share impact of other operating costs - other impairment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Net Income (Loss) from continuing operations</b>	\$ 16,261	\$ (75,859)	\$ 10,370	\$ (49,228)	\$ 14,219	\$ 13,529	\$ 14,249	\$ 13,115	\$ 40,893	\$ 55,112	\$ 44,232
Impact of severance expense, net of tax	428	1,214	306	1,948	251	294	1,574	1,009	2,877	3,128	2,504
Impact of other operating (benefit) costs - contingent acquisition liability adjustment, net of tax	(497)	(1,459)	(692)	(2,648)	(2,028)	(1,193)	-	-	(1,193)	(3,221)	635
Impact of other operating (benefit) costs - office consolidation, net of tax	-	-	-	-	-	(90)	173	124	207	207	346
Impact of other operating benefit - gain on disposition of assets, net of tax	-	-	-	-	-	-	-	(1,023)	(1,023)	(1,023)	-
Impact of other operating costs - goodwill impairment, net of tax	-	86,934	-	86,934	-	-	-	-	-	-	-
Impact of other operating costs - other impairment, net of tax	-	122	-	122	-	-	-	-	-	-	-
<b>Adjusted net income</b>	\$ 16,192	\$ 10,952	\$ 9,984	\$ 37,128	\$ 12,442	\$ 12,540	\$ 15,996	\$ 13,225	\$ 41,761	\$ 54,203	\$ 47,717
<b>Adjusted earnings per share</b>	\$ 0.32	\$ 0.22	\$ 0.20	\$ 0.74	\$ 0.25	\$ 0.25	\$ 0.31	\$ 0.26	\$ 0.82	\$ 1.06	\$ 0.93

## FOOTNOTES

### **\*TOTALS MAY NOT SUM DUE TO ROUNDING DIFFERENCES**

(1) This supplemental information is reported on a continuing operations basis unless otherwise noted. During the quarter ended September 30, 2013, the United Kingdom financial services business was sold. The results of operations of this business is now presented as discontinued operations. Prior period information has been reclassified to reflect this change. Discontinued operations has no impact on the Balance Sheet or Cash Flow information.

### **(2) Non-GAAP Financial Information**

This supplemental information includes certain non-GAAP financial measures as defined by the Securities and Exchange Commission. All non-GAAP financial measures are presented on a continuing operations basis. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measure calculated and presented in accordance with generally accepted accounting principles (GAAP) have been provided. This information should be considered as supplemental in nature and not as a substitute for, or superior to, any measure of performance prepared in accordance with GAAP. Management uses these non-GAAP financial measures in addition to GAAP financial measures to assess the Company's operations and financial results and believes they are useful indicators of operating performance and the Company's ability to generate cash flows from operations that are available for interest, debt service, taxes and capital expenditures. Investors should recognize that these non-GAAP financial measures may not be comparable to similarly-titled measures of other companies.

### **EBITDA, adjusted EBITDA, adjusted Net Income and adjusted Earnings Per Share**

EBITDA is earnings from continuing operations before interest, taxes, depreciation and amortization. Adjusted EBITDA excludes the impact of severance expense and other operating costs (benefit). Adjusted net income and adjusted earnings per share exclude the net income (loss) and per share net income (loss) impact of discontinued operations, severance expense and other operating costs (benefit). Severance expense and other operating costs (benefit) are not considered to be non-recurring, infrequent or unusual to our business. Management believes that these non-GAAP financial measures provide investors with enhanced comparability of the Company's results of operations across periods.

### **Free Cash Flow**

Free cash flow is calculated as net cash provided from operations excluding the change in assets and liabilities and allowance for doubtful accounts less cash payments for property and equipment and deferred acquisition liabilities. Free cash flow does not represent discretionary cash available for spending as it excludes certain contractual obligations such as debt repayment. However, management believes that it provides investors with an indicator of cash available for on-going business operations and long term value creation.

### **Leverage Ratio**

Leverage ratio is calculated as bank debt at the end of the period divided by adjusted EBITDA for the prior twelve-month period. Management believes that leverage provides investors with an indicator of the cash flows available to repay the Company's debt obligations.

(3) For the nine months ended September 30, 2014 and the three months ended June 30, 2014, the Company reported a net loss. For those periods, the basic weighted average common shares outstanding equals the diluted weighted average common shares outstanding for purposes of calculating U.S. GAAP earnings per share because potentially dilutive securities would be antidilutive.

(4) For non-GAAP purposes, the per share and share amounts presented here reflect the inclusion of potentially dilutive shares based on the impact of the add backs included in Adjusted Net Income.

(5) Technology, Data & Process businesses are comprised of technology enabled professional services, including e-discovery services and data analytics, technology solutions and data services, revenue cycle management and insurance claims processing, market research and benchmarking businesses.

(6) Average FTE is our average headcount during the period adjusted for part-time status. Average FTE is further split between the following categories:

a) Client Service FTE - individuals who directly or indirectly serve our clients.

i) Consulting FTE - individuals assigned to client service who record time to client engagements;

ii) Technology, Data & Process FTE - individuals in businesses primarily dedicated to maintaining and delivering the services described above in note (5) and are not included in average bill rate and average utilization metrics (see note (7) and (8) below); and

b) Non-billable FTE - individuals assigned to administrative and support functions, including office services, corporate functions and certain practice support functions.

Changes in our definition of our Technology, Data and Process (defined in note (5)) businesses resulted in changes to previously reported average FTE categories.

(7) Average bill rate is calculated by dividing fee revenues before certain adjustments such as discounts and markups, by the number of hours associated with the fee revenues. Fee revenues and hours billed on performance based services and related to Technology, Data & Process FTE are excluded from average bill rate. Changes in our definition of our Technology, Data and Process (defined in note (5)) businesses resulted in changes to previously reported average bill rate.

(8) Average utilization rate is calculated by dividing the number of hours of our Consulting FTE who recorded time to client engagements during a period, by the total available working hours for these consultants during the same period (1,850 hours annually). Changes in our definition of our Technology, Data, and Process (defined in note (5)) businesses resulted in changes to previously reported average utilization.

(9) Effective income tax (benefit) has been determined based on specific tax jurisdiction.